

## Questions and Answers

under the tender procedure for

**Works for Regulation of a part of the riverbed of river Sushica under the Interreg - IPA CBC Programme  
between Republic of Bulgaria and Republic of North Macedonia CCI No.2014TC16I5CB006**

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|    | Question   | Answer   |
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| 1. | If the amount is bigger than the estimated amount in the project, will the Tenderer be eliminated? | <p>If one company offers a higher amount than the estimated amount in the project, and the other companies have proposed price within the amount in the project, the evaluation goes with the companies that have proposed price within the amount of the project, and those companies that offer price above the estimated amount in the project are eliminated.</p> <p>If all companies have proposed prices over the estimated amount, the tender procedure shall be annulled and new tender will be announced.</p> |
| 2. | Is it possible to know the actual amount of the tender within the project?                         | No, only the Contracting Authority and the partners in the project know the amount of funds available for performing the works.  |

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| 3. | Who makes the procurement of construction materials, our companies or the Contracting Authority?   | The procurement of construction material is part of the whole tender, which means that the construction materials are procured by the company that will be engaged in the realization of the construction within the tender. Also it is very important the materials to possess the certificates specified in the main design.   |
| 4. | What is the timeframe for the construction of the riverbed?  | The time for completion of works shall be 12 (twelve) months from the date of signing the contract.  |
| 5. | Why it is necessary for the Tender to be published in a newspaper and why the local companies are not informed in person for the announced tender? | Under the PRAG there are different rules for publication of the tender documentation for each procedure. For Local open tender procedure for works the tender documentation needs to be published on the Beneficiary's website, Programme's website and in an official journal of the partner's country or any equivalent media.<br>Personal notice, invitation or calling the companies from the Contracting Authority is not in compliance with the PRAG rules, because the call is transparent and local open, which means that all eligible companies have the right to participate on the tender. |
| 6. | Is the total value of the project the same as the value of the tender for works?   | No, the amount of the project includes the amount of the works, implementation of other activities and soft measures as well.  |

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| 7.  | Why so much documentation is needed?   | According to the PRAG rules for every tender procedure the annexes are already provided, we only follow the rules using the PRAG annexes and instructions from the PRAG Guidelines and Programme Implementation manual.  |
| 8.  | Does the presence of the site visit means that the companies will have the advantage of winning the tender?                                      | The only criteria for awarding the tender is the technically compliant tender with the lowest price. However, those attending the site visit may have a chance for better preparation of the tender documents, because they had the opportunity to see on-site the conditions for working. |
| 9.  | Is it possible to prolong the deadline for completion of the construction activities in the contract?  | The companies should respect the deadline given in the tender documentation, because the end date of the project is 12.07.2021 and after the completion of the construction activities there are other activities and tasks that need to be implemented in the frame of the project.       |
| 10. | Does the stated annual turnover in the tender documentation refer to each year separately for the last three years or total for all three years? | As stated in the Instruction to tenderers the average annual turnover of the tenderer in the past 3 years must be at least 500.000 EUR, realized in construction activities, which means the average of all three years together is taken into account.                                    |

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| 11. | <p>We are interested to participate on tender for Regulation of riverbed of river Sushica in Municipality of Radovich, so in addition we would like to have the BoQ in Macedonian language?</p> | <p>We cannot provide the document in Macedonian language because in point 10 of the Instruction to tenderer it is clearly stated the following:</p> <p>“The tender and all correspondence and documents related to the tender exchanged by the tenderer and the contracting authority must be written in the language of the procedure, which is English. All correspondence relating to payments, including invoices and interim and final payment certificates, must also be sent to the contracting authority in English.”</p> <p>Also in point 10 in the contract notice clearly states the following:</p> <p>“Language of the procedure: All written communications for this tender procedure and contract must be in English.”</p> |
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