

LIST of strategic documents elaborated with the assistance of the European Union, under Bulgaria-Macedonia IPA Cross-border Programme 2007-2013 *				
Project number	Project name	Project partners	Elaborated documents	Download link
1st Call for proposals				
2007CB16IPO007-2009-1-011	Electronic challenge for modern education (ECME)	LP: Alliance for regional and civil initiatives (ARCI) – Blagoevgrad Branch, Republic of Bulgaria PP2: Citizen association HANDICAP PLUS-support group for people with disabilities, FYROM	1. <i>Study on the level of professional qualification of the human resources in the area of tourism</i> <i>Elaborated by the LP</i>	http://www.trainyourself.org/bg/forproject.php
			2. <i>Elaboration of training materials for e-learning module</i> <i>Elaborated by the LP</i>	http://trainyourself.org/bg/results.php
			3. <i>Development of a web-platform and an e-learning module</i> <i>Elaborated by the LP</i>	www.trainyourself.org
2007CB16IPO007-2009-1-024	Tourism without borders	LP: Municipality of Kyustendil PP2: Municipality of Stip PP3: Municipality of Kriva Palanka	<i>Marketing Strategy for Development of the Tourism in Kyustendil, Kriva Palanka and Shtip Municipalities</i> <i>Elaborated by the LP</i>	www.kustendil.bg

2007CB16IPO007-2009-1- 031	Equal Opportunities for People with Intellectual Difficulties	LP: "Chance" Non-profit Association for Persons with Intellectual Disabilities, Razlog PP2: Association Regional Center for Persons with Intellectual Disabilities "Poraka Nasha", Kumanovo	<i>Strategy - "Common strategy for capacity building of human resources"</i> <i>Elaborated by "Chance" non-profit association for persons with intellectual disabilities;</i> <i>Analysis - "The social condition of the individuals with intellectual disability and the level of social services in Northeastern Region of Macedonia"</i> <i>Elaborated by "Poraka Nasha" - Kumanovo</i>	www.chance-bg.org
2007CB16IPO007-2009-1- 044	Cultural Bridges for Sustainable Regional Development	LP: Institute for Orthodox Values and Cultural Development Foundation – Gotse Delcev PP2: Center for development and promotion "Promo Idea" - Strumica.	<i>MARKETING STRATEGY FOR DEVELOPMENT OF THE CULTURAL AND RELIGIOUS TOURISM IN BLAGOEVGRAD AREA IN REPUBLIC OF BULGARIA AND SOUTH-EASTERN MACEDONIA</i> <i>Elaborated by PP2</i>	http://www.ipa-cbc-007.eu/upload/docs/2015-04/Cultural_bridges_Marketing_Strategy_FINAL_3_44.pdf
2007CB16IPO007-2009-1-052	Encouragement of the social cohesion of the municipalities of Belica and Makedonska Kamenica	LP: Municipality of Belica PP2: Makedonska Kamenica	<i>Strategy for for creation and improvement of social services in the communities of Belitsa, Bulgaria and Makedonska Kamenica.</i> <i>Elaborated by Municipality of Belitsa</i>	www.belitsa.acstre.com
2007CB16IPO007-2009-1-061	Building cross-border cultural cooperation	LP: Municipality of Bansko PP2: Municipality of Vinica	<i>JOINT PLAN FOR CULTURAL SITES MANAGEMENT WITHIN THE TERRITORY OF THE MUNICIPALITIES OF BANSKO AND VINITSA</i> <i>Elaborated by: Municipality of Bansko - Contracting Authority; Performer - Center for Analyses and strategies LTD</i>	www.bansko.bg

2007CB16IPO007-2009-1-080	Wise utilization of eco resources on the mountains Golak and Vlaina	LP: Municipality of Delcevo; PP2: Municipality of Blagoevgrad	<i>Joint study for herb potentials on Golak and Vlaina and its sustainable usage</i> <i>Elaborated by Municipality of Blagoevgrad Handbook for herb collectors Elaborated by Municipality of Delcevo</i>	http://delcevo.gov.mk/images/ler/book_MKD_PECHAT_compressed.pdf ; http://delcevo.gov.mk/images/ler/Brosura_priracnik_01_08_2012_finalen.compressed.pdf
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2nd Call for proposals				
2007CB16IPO007-2011-2-004	Promoting and preserving the biodiversity of Maleshevska Mountain	LP: Association Business Information and Consulting Centre - Sandanski PP2: Centre for Development of the East planning region	<i>Analysis and data collection (flora and fauna) of the cross-border Malashevaska Mountain (in three languages - BG, MK and EN)</i> <i>Elaborated by: Fund for Wild Flora and Fauna - Blagoevgrad</i>	http://maleshmountain.eu/index.php/en/%D0%B7%D0%B0-%D0%BF%D1%80%D0%BE%D0%B5%D0%BA%D1%82%D0%B0/%D0%BE%D1%81%D0%BD%D0%BE%D0%B2%D0%BD%D0%B8-%D0%BF%D1%80%D0%BE%D0%B4%D1%83%D0%BA%D1%82%D0%B8-%D0%B8-%D1%80%D0%B5%D0%B7%D1%83%D0%BB%D1%82%D0%B0%D1%82%D0%B8

2007CB16IPO007-2011-2-012	Social cohesion through investments in Human resources	LP: Alliance for regional and civil initiatives (ARCI) – Blagoevgrad Branch, Republic of Bulgaria PP2: Foundation for small and medium enterprises development - Kumanovo, FYROM	<p>1. <i>Methodology for identification of discouraged and inactive people. Curriculum for motivational training included.</i> <i>Elaborated by the LP</i></p> <p>2. <i>Methodology for identification of discouraged and inactive people. Conducting of motivational training.</i> <i>Elaborated by PP2</i></p> <p>3. <i>Need analysis in the Manufacturing sector and Good practices in human resources management.</i> <i>Elaborated by the LP</i></p> <p>4. <i>Conducting of vocational training in Bulgaria</i> <i>Elaborated by the LP</i></p> <p>5. <i>Conducting of vocational training in FYROM</i> <i>Elaborated by PP2</i></p>	www.arci-ngo.org
2007CB16IPO007-2011-2-021	Business has no borders (BNB)	LP: Bulgarian Management Association - Blagoevgrad PP2: RCC Spectar - Kriva Palanka PP3: Stratos Foundation - Belitsa	<p>1. <i>Consulting materials, 2013</i> <i>Elaborated by the LP</i></p> <p>2. <i>Research and analysis of the economic characteristics of the Northeast Region</i> <i>Elaborated by PP2</i></p> <p>3. <i>Research and analysis of the economic characteristics of the District of Kyustendil; Strategy for integrated economic development of the cross-border region</i> <i>Elaborated by PP3</i></p>	<p>http://cbbusiness.eu/bg/consulting_materials.html#article1</p> <p>http://cbbusiness.eu/pdf/AnalisisMK.pdf</p> <p>http://cbbusiness.eu/pdf/Analisis_StrategyBG.pdf</p>
2007CB16IPO007-2011-2-029	NetWESS/NETworking for Efficient and Sustainable Civil Society across the Border	LP: European Institute Foundation - branch Blagoevgrad PP2: Center for Intercultural Dialogue	<i>Comparative cross-border research of the civil society sector</i> <i>Elaborated by European Institute Foundation - branch Blagoevgrad with the contribution of the Center for Intercultural Dialogue</i>	http://www.europeaninstitute.bg/page.php?c=163&d=461&page=2

2007CB16IPO007-2011-2-031	All children learn together – Cross border network of inclusive schools	LP: Centre for development of the Third North - East Planning Region - Kumanovo; PP2: Municipality of Dupnica	<i>Study for opportunities of different types of institutions in social care of persons with disabilities (PD) in the Cross Border region. Elaborated by Municipality of Dupnica</i>	http://www.together.dupnitsa.bg/
2007CB16IPO007-2011-2-038	The tourism-our common future from Struma to Bregalnica	LP: Municipality of Simitli PP2: Municipality Karbinci	<i>Program for development of tourism in the border region of Simitli and Karbintsi 2012-2016 Elaborated by Municipality Karbinci - Macedonia</i>	http://www.ipa-cbc-007.eu/upload/docs/2015-04/Program for development of tourism in the border region of Simitli and Karbintsi 2012 2016 Elaborated by Municipality Karbinci Macedonia.pdf

2007CB16IPO007-2012-3-042	Leadership and Motivation – Vocation or Profession	<p>LP: Foundation for small and medium enterprises development - Kumanovo, FYROM</p> <p>PP2: Alliance for regional and civil initiatives (ARCI) – Blagoevgrad Branch, Republic of Bulgaria</p>	<p>1. <i>Analysis and Manual for incorporation of modern European strandards for Human resources management in the policy of SMEs in the cross-border region</i> Elaborated by PP2</p> <p>2. <i>Conducted specialised specialized training - training academy for managers and HR specialists in FYROM</i> Elaborated by the LP</p> <p>3. <i>Conducted specialised specialized training - training academy for managers and HR specialists in Bulgaria</i> Elaborated by PP2</p> <p>4. <i>Conducted Group trainings - internal corporate training for employees of companies in FYROM</i> Elaborated by the LP</p> <p>5. <i>Conducted Group trainings - internal corporate training for employees of companies in Bulgaria</i> Elaborated by PP2</p>	<p>www.arci-ngo.org</p>
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2007CB16IPO007-2011-2-044	Mapping of cultural heritage in the municipalities of Strumyani, Bulgaria and Karbinci, FYROM and stimulation of the development cultural tourism through integrated tourist products	LP: In focus Association PP2: Municipality of Karbinci	<p>1. <i>Management model for Early Christian Episcopal basilica in the "Gradishteto" area, Municipality of Strumyani, Republic of Bulgaria</i> Elaborated by the LP</p> <p>2. <i>Management model for Archaeological site BARGALA, Municipality of Karbinci, FYROM</i> Elaborated by the LP</p> <p>3. <i>Studied 52 sites, part of the historical, cultural and anthropogenic resources on the territories of the Strumyani (29) and Karbinci(23) municipalities. Prepared Final report (164 sheets with annexes) with findings and suggestions</i> Elaborated by the LP</p> <p>Prepared Final report with annexes (total 155 pages) Elaborated by PP2</p> <p>4. <i>Developed joint cross-border cultural tourism route "With time machine across Strumyani and Karbinci" with more than 20 historical and cultural sites in the two municipalities</i> Elaborated by the LP</p>	www.nafocus.eu
2007CB16IPO007-2011-2-046	Bike Lanes for Citizens and Visitors to Kyustendil and Kriva Palanka	LP: Municipality of Kyustendil PP2: Municipality of Kriva Palanka	<p>1. <i>Study for Environmental protection</i> Elaborated by the LP</p> <p>2. <i>Presentation - Good European Practices Regarding Cycling</i> Elaborated by PP2</p> <p>3. <i>Joint research study and data collection on natural resources protection</i> Elaborated by PP2</p>	http://krivapalanka.gov.mk

2007CB16IPO007-2011-2-061	Improvement quality and accessibility to natural attractions in Municipality of Belitsa and Municipality of Makedonska Kamenica	LP: Municipality of Makedonska Kamenica ; PP2: Municipality of Belica	<i>Joint tourist plan created for tourist promotion of natural values and resources of Municipality Makedonska Kamenica and Municipality Belitsa Elaborated by Municipality of Makedonska Kamenica</i>	http://makedonskakamenica.gov.mk/images/stories/articles/International/IPA/2nd_call/elenece/final/Zaednicki_plan_za_razvoj_na_turizmot.pdf
2007CB16IPO007-2011-2-086	Savouring Unique Nature - Bicycle-tourism in support of nature	LP: Association Center for Rural Development Bujrum; PP2: European Integration Agency - Branch Kyustendil; PP3: Association Business Information and Consulting Centre - Sandanski; PP4: "We the Women Movement" Asociacion	<i>Joint marketing strategy for development of bicycle tourism in the cross-border region of Bulgaria and Macedonia Elaborated by: Foundation Community Charity Fund</i>	https://www.dropbox.com/sh/uc943y9045kfg1/AADfKhTlb_6bwjCxX5NF8GdQa?dl=0
2007CB16IPO007-2011-2-101	TRADIKOS/Traditional knowledge for sustainability - a cross-border network for utilization and protection of wild and cultivated plant diversity of East Macedonia and South-West Bulgaria	LP: Agricultural association Machinery ring - Probistip PP2: European Institute Foundation - branch Blagoevgrad	<i>1. Survey of local practices in using plant resources/ Elaborated by European Institute Foundation - branch Blagoevgrad and Agricultural Association Machinery Ring</i>	http://tradikos.europeaninstitute.bg/page.php?category=165&id=457
			<i>2. Guide to local plant/ Elaborated by European Institute Foundation - branch Blagoevgrad</i>	http://tradikos.europeaninstitute.bg/page.php?category=165&id=458

			3. Booklet with the most popular recipes/ Elaborated by European Institute Foundation - branch Blagoevgrad	http://tradikos.europeaninstitute.bg/page.php?category=168
2007CB16IPO007-2011-2-107	Forms of cooperations among Craftsmen and SME's for joint participation in local cultural and economic events in Municipalities Kyustendil, Strumica and Kriva Palanka	LP: Foundation for Development of SME's - Strumica PP2: Regional Chamber of Skilled Crafts - Kyustendil PP3: Regional Development Agency - Kriva Palanka	1. Assessment Study for competitiveness of Craftsmen and SME's of Kyustendil District and their opportunities for participation in large, organized events Elaborated by PP2 2. Report "Best Practices" Elaborated by PP2	www.rzk.alle.bg
2007CB16IPO007-2011-2-112	Better life for children in cross border region	LP: Kinder garden Detelina, Gotse Delchev PP2: Municipality of Gotse Delchev PP3: OU Vanco Prke - Delcevo	Plan for environmental management Elaborated by the LP	www.gotsedelchev.bg

3rd Call for proposals

2007CB16IPO007-2012-3-010	Integrated human resources development in the Bulgaria-Macedonia cross-border region	LP: Stratos foundation - Belitsa PP2: EGRI - Kriva Palanka	3. Research on the human resources in the Northeast and Southeast region Elaborated by PP2	http://www.stratosfund.org/
2007CB16IPO007-2012-3-011	Entrepreneurs' Club	LP: Bulgarian Management Association - Blagoevgrad PP2: RCC Spectar - Kriva Palanka	1. Training materials on entrepreneurship Elaborated by the LP	http://cbstartups.eu/
			2. Manual for entrepreneurs Elaborated by PP2	http://cbstartups.eu/pdf/entrepreneurship_manual_en.pdf

2007CB16IPO007-2012-3-020	Cross Border Centre for Human Resources Development	LP: Civil Initiative for Local Development Foundation, Kyustendil PP2: Assosiation Euro-vision, Strumica PP3: Association Development of Children and Youth in Dupnitsa	<ol style="list-style-type: none"> 1. <i>Programs: Operational management, Strategic management, Employment Elaborated by the LP</i> 2. <i>Program Cultural management Elaborated by PP2</i> 3. <i>Programs: Development of the teams, Personal development, Conflict management strategies Elaborated by PP3</i> 	www.perspectives.mk; hr-perspectives.com
2007CB16IPO007-2012-3-036	E-Region: Development Opportunity	LP: Center for Intercultural Dialogue PP2: European Institute Foundation - branch Blagoevgrad	<p><i>The study offers analysis and overview of existing stakeholders in VET and E-Media, and will outcome short report that will outline project deliverables and outputs</i></p> <p><i>Elaborated by European Institute Foundation - branch Blagoevgrad</i></p>	http://www.europeaninstitute.bg/page.php?c=163&d=466&page=2
2007CB16IPO007-2012-3-040	ROAD TO HERBS	LP: NGO "EVRO" Kyustendil PP2: NGO "Eko Slavishki" Rankovce	<ol style="list-style-type: none"> 1. <i>Research on the use of herbs and essential crops Elaborated by PP2</i> 2. <i>Program preparation for collection of "species of organic kind" and their cultivated growing Elaborated by PP2</i> 3. <i>Marketing strategy for entering on the regional market Elaborated by PP2</i> 4. <i>Manual for sustainable organic farming Elaborated by both PPs</i> 	https://www.facebook.com/groups/661607067285691/?fref=ts

2007CB16IPO007-2012-3-050	"We are giving hands for a better future"	LP: Regional Chamber of Skilled Crafts - Kyustendil PP2: Norges Vel Kriva Palanka	<p>1. <i>Research of the European and national laws and politics for branding of crafts and business products</i> <i>Elaborated by the LP</i></p> <p>2. <i>Curricula for training seminar for IT technologies</i> <i>Elaborated by the LP</i></p> <p>3. <i>Report of the European and national laws and politics for branding of crafts and bussines products</i> <i>Elaborated by PP2</i></p> <p>4. <i>Handbook of business - marketing</i> <i>Elaborated by PP2</i></p> <p>5. <i>Curricula for training seminar for business - marketing</i> <i>Elaborated by PP2</i></p>	Facebook profile Rzk Kyustendil: http://rzk.alle.bg/доклади/
2007CB16IPO007-2012-3-086	"TOWARDS THE FUTURE" - Study on the potential and utilization of renewable energy sources in the cross border region	LP: Centre for development of the South-East planning region PP2: Association of South Western Municipalities	<p><i>Study on the Potential and Utilization of Renewable energy sources in the cross-border region</i> <i>Elaborated by the LP</i></p>	www.aswm.net www.rds.mk/southeastregion

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